



Inception Date: October 31, 1996  
 Total Net Assets (CDN\$): \$369.68M

### Investment Approach

Franklin Templeton Institutional Balanced Trust is a strategic mix of domestic and foreign securities employing the multi-style expertise of three professional investment managers: Franklin Bissett, Franklin and Templeton. The trust invests in a mix of segregated securities and pooled investments.

### Asset Mix

A strategic-asset mix approach, broadly 60% equities/40% fixed income, is applied for the long term. Tactical shifts are made to the strategic asset mix periodically based on present capital market conditions.

### Fixed Income

The primary objective is to generate above-average return by constructing a laddered portfolio typically overweighted in high-quality provincial and corporate bonds over federal-government issues.

### Sell Discipline (Fixed Income)

1. Portfolio duration/sector adjustment
2. Yield pickup strategy
3. Declining credit worthiness of corporate issuer
4. Rebalancing maturities

### Equity

Employ a bottom-up discipline to identify high quality companies with good potential for long-term price appreciation. The team utilizes a multi-step, proprietary approach to determine security selection.

### Sell Discipline (Equity)

1. Fundamentals deteriorate
2. Unsustainable valuations
3. More attractive alternative

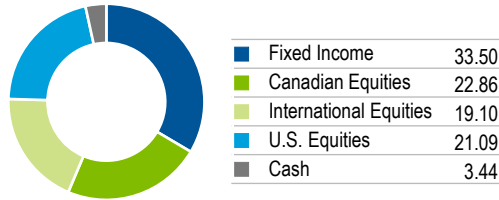
### Lead Manager

Ian Riach, CFA  
 Industry Experience: 35 years  
 Location: Toronto, ON

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### Regional Asset Mix<sup>1</sup> (%)



### Top 10 Canadian Equity Holdings (%)

Toronto-Dominion Bank	6.30
Royal Bank of Canada	6.29
Bank of Nova Scotia	4.37
Brookfield Asset Management Inc. Class A	4.26
Canadian National Railway Company	4.14
Bank of Montreal	3.42
Canadian Pacific Railway Limited	3.31
Enbridge Inc.	3.24
Shopify, Inc. Class A	3.07
Alimentation Couche-Tard Inc. Class B	2.75

### Top 10 U.S. Equity Holdings<sup>3</sup> (%)

Microsoft Corporation	1.33
Apple Inc.	0.70
Amazon.com, Inc.	0.62
Accenture Plc Class A	0.53
Alphabet Inc. Class C	0.53
Texas Instruments Incorporated	0.51
Facebook, Inc. Class A	0.46
Alphabet Inc. Class A	0.34
Johnson & Johnson	0.33
IDEXX Laboratories, Inc.	0.33

1. Regional asset mix may not add up to 100% due to rounding.

2. Yield figures quoted should not be used as an indication of the income that has or will be received. Yield figures are based on the portfolio's underlying holdings and do not represent a payout of the portfolio. **Past performance is not an indicator or a guarantee of future performance.**

3. Franklin Templeton Institutional Balanced Trust (FTIBT) does not invest directly in U.S. and international holdings but rather invests through Franklin U.S. Rising Dividends Fund (FUSRDF), Franklin ActiveQuant U.S. Focus Fund (FAQUSFF),\* Templeton Global Smaller Companies Fund (TGSCF) and Templeton EAFE Developed Markets Fund (TEAFEDMF), as applicable. The percentages listed under the column entitled "Portfolio" represent the weighting of these securities in the FTIBT portfolio as a result of the indirect investment through FUSRDF, FAQUSFF, TGSCF and TEAFEDMF.

### Performance (%)

Compounded Returns	3 Months <sup>4</sup>	6 Months <sup>4</sup>	1 Year	3 Years	5 Years	7 Years	10 Years
Franklin Templeton Institutional Balanced Trust	5.14	7.38	17.37	7.81	7.86	6.94	8.24
Benchmark <sup>5</sup>	4.63	5.88	15.68	8.47	8.25	7.24	7.55

Calendar Year Returns	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
Franklin Templeton Institutional Balanced Trust	9.21	12.32	-3.75	7.18	9.56	4.62	9.85	19.26	11.03	1.17
Benchmark <sup>5</sup>	9.42	15.50	-2.54	8.24	7.71	4.30	10.61	12.07	7.02	-0.38

4. Cumulative total returns.

5. The custom benchmark for Franklin Templeton Institutional Balanced Trust is a blended index currently composed of FTSE Canada Universe Bond Index (38%), S&P/TSX Composite Index (25%), S&P 500 Index (17.5%), MSCI EAFE Index (NR) (12.5%), MSCI EM Index (NR)(5%), FTSE Canada 91-Day T-Bills Index (2%). For the period December 31, 2013 to December 31, 2019 the benchmark was FTSE Canada Universe Bond Index (38%), S&P/TSX Composite Index (30%), S&P 500 Index (15%), MSCI EAFE Index (NR)(15%), FTSE Canada 91-Day T-Bills Index (2%). For the period October 31, 1996 to December 30, 2013 the benchmark composition was FTSE Canada Universe Bond Index (40%), S&P/TSX Composite Index (30%), BMO Small Cap Index (5%), S&P 500 Index (12.5%), MSCI EAFE Index (NR) (12.5%). **Past performance is not an indicator or a guarantee of future performance.**

### Equity Characteristics vs. Benchmark

	Portfolio	S&P/TSX Composite Index
Trailing P/E	20.3x	23.7x
Trailing ROE	12.7%	11.3%
Reinvestment Rate	3.9%	3.0%
5-year EPS Growth	7.8%	8.7%
Weighted Average Market Cap	\$59.8B	\$67.2B

### Fixed Income Characteristics vs. Benchmark

	Portfolio	FTSE Canada Universe Bond Index*
Yield to Maturity <sup>2</sup>	2.00	1.70
Term to Maturity (Years)	10.10	10.90
Duration (Years)	7.70	8.30
Coupon	3.54	2.78

\*Source: FTSE. Important data provider notices and terms available at [www.franklintempletondatasources.com](http://www.franklintempletondatasources.com).

### Top 10 International Equity Holdings<sup>3</sup> (%)

Samsung Electronics Co., Ltd.	0.52
Taiwan Semiconductor Manufacturing Co., Ltd.	0.52
Alibaba Group Holding Ltd.	0.45
Tencent Holdings Ltd.	0.42
L'Oreal SA	0.32
Partners Group Holding AG	0.25
Roche Holding Ltd	0.25
NAVER Corp.	0.24
Nippon Telegraph and Telephone Corporation	0.22
BNP Paribas SA Class A	0.22