



SERIES STRUCTURE AND PRICING TO SUIT YOUR BUSINESS MODEL

Franklin Quotential® Portfolios

Traditional or Fee-Based Model?

Use this roadmap to determine which fund series might be best suited for your business and your clients' needs and view the at-a-glance summary for each fund series.

	ADVISOR BUSINESS MODEL	
	FEE-BASED	COMMISSION-BASED
	>\$100K	>\$200K
Accumulation Series	Series PF	Series O
Distributing Series (Return of Capital)	Series PFT	Series OT

Accumulation or Distributing?

For investors with long-term goals, Franklin Quotential Portfolios can be purchased in an Accumulation Series offered as Series O or PF. For investors who wish to derive a regular income from their assets, a "Distributing" or "Return of Capital" ("ROC") Series such as OT or PFT can be a more practical way of accessing a regular distribution.¹

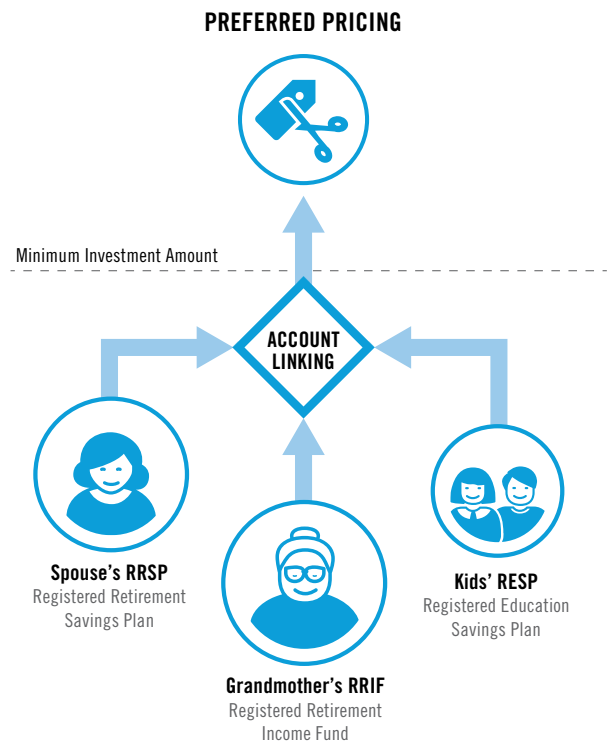
Eligible for Registered Plans

Quotential Portfolios are available in a Unit Trust structure which is suitable for registered plans such as RSP, RIF, LIRA, LRIF, RESP, etc.

Account Linking

In either a commission-based model or a fee-based model, clients can link accounts to meet the investment minimum of any fund series.

To link client accounts, simply complete the Pricing Account Linking form and submit it to Franklin Templeton.



Effective October 3, 2016, Series M was renamed Series PF, Series R was renamed Series OT, Series S was renamed Series FT, Series W was renamed Series PFT.

PREFERRED PRICING FOR COMMISSION-BASED ADVISORS

Series O or OT

Traditional Front/Low Load/ DSC Options

For investor households with a minimum of \$200,000, we offer preferred pricing on Series O and its monthly-income-distributing equivalent Series OT (Return of Capital or ROC).

PROGRAM FEE

Series O or OT as of October 3, 2016

	MANAGEMENT & ADMINISTRATION FEE		
	(\$200K-\$2.5)	(\$2.5-5M)	(\$5M+)
Fixed Income	0.75	0.65	0.60
Diversified Income	0.80	0.70	0.65
Balanced Income	0.80	0.70	0.65
Balanced Growth	0.85	0.75	0.65
Growth	0.90	0.80	0.70
Diversified Equity	0.95	0.85	0.75

SERIES O PROGRAM FEE EXAMPLE

Franklin Quotential Balanced Growth Portfolio

Management and Administrative Fee	0.90%
Advisory Fee (Hypothetical)	1.00%
Sales Tax (ON, HST @ 13%)	0.25%
Total Program Fee	2.15%

Series O Fee Structure

Series O investors do not pay any of the management fees within the fund, but instead pay a separate Program Fee that bundles the management and administration fee of the fund with an advisory fee that is negotiated directly with their Financial Advisor. To qualify to purchase or hold Series O units, an investor must meet minimum investment requirements as set out in the current prospectus and have the advisor submit the Series O/OT Fee Acknowledgement Form. Please ask your Franklin Templeton sales manager for more information.

FUND CODES

Series O or OT (>\$200K)

	CORPORATE CLASS SERIES ³			UNIT TRUST SERIES		
	O \$CDN	OT \$CDN	O \$USD ³	O \$CDN	OT \$CDN	O \$USD ³
Fixed Income	—	—	—	3930	—	3942
Diversified Income	1027	3173	3520	170	3951	3866
Balanced Income	1033	3178	3711	683	3068	3705
Balanced Growth	1039	3183	3848	685	3069	3857
Growth	1045	—	1051	686	3071	687
Diversified Equity	1057	3198	1063	858	3070	859

Information and fund codes for Series A and T (for households with less than \$200,000) are available at franklintempleton.ca/quotential or from your Franklin Templeton sales manager.

1. Series T distributions are return of capital (ROC). When an investor's Adjusted Cost Base reaches zero and continued ROC distributions are received, taxes on capital gains are incurred. Maximum target annual distribution rate on Series V, W or R varies between 5–8% for the individual fund or portfolio. Investors may choose their desired ROC cash payout rate, the remainder will be reinvested.

2. Beginning in January 2017, investors switching between corporate class funds may trigger a capital gain or loss at the time of the switch due to certain changes in the federal government's 2016 budget proposal.

3. As of February 1, 2017, all U.S.-dollar denominated series, with the exception of Series T-USD, are closed to new investors.

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FEE-BASED PRICING

Series PF or PFT

For eligible households with a minimum investment of \$100,000, we recommend Series PF or its monthly-income-distributing equivalent Series PFT (Return of Capital or ROC). These series have no load, no sales commissions and no trail fees.

NET MANAGEMENT EXPENSE RATIO

Series PF or PFT as of December 6, 2016 (Unaudited)

	CORPORATE CLASS SERIES ²		
	PF \$CDN	PF \$USD ³	PFT \$CDN
Fixed Income	—	—	—
Diversified Income	0.90	TBA	0.90
Balanced Income	0.90	TBA	0.90
Balanced Growth	1.02	TBA	1.02
Growth	1.02	TBA	1.02
Diversified Equity	1.07	TBA	1.07

FUND CODES

Series PF or PFT (>\$100K)

	CORPORATE CLASS SERIES ²			UNIT TRUST SERIES		
	PF \$CDN	PF \$USD ³	PFT \$CDN	PF \$CDN	PF \$USD ³	PFT \$CDN
Fixed Income	—	—	—	3931	3949	—
Diversified Income	3725	3726	3772	3877	3878	3900
Balanced Income	3784	3785	—	3873	3874	3898
Balanced Growth	3753	3847	—	3871	3872	3923
Growth	3799	3800	—	3879	3880	3901
Diversified Equity	3801	3802	—	3875	3876	3899

Information and fund codes for Series F and FT (for households with less than \$100,000) are available at franklintempleton.ca/quotential or from your Franklin Templeton sales manager.

A Global Approach. A Canadian Perspective.

Franklin Quotential Portfolios are a targeted multi-asset solution offering diversification across asset classes, investment styles, quality and global markets. Managed in Canada, the investment team includes more than 80 professionals from around the globe who collaborate to: develop long-term capital market expectations; target and capture short-term opportunities with agility; and identify alpha sources and monitor bottom up strategies.

The team's investment process is guided by robust, risk-centric protocols that are designed to measure, monitor and manage risks at a granular level, ultimately aiming to verify that each and every risk has the potential to contribute to the long-term reward and is an intended and rational part of each portfolio's strategy.

This unique combination of institutional diversification and investment discipline allows us to offer Canadian investors a strategic and forward-looking solution designed to meet their expected outcomes over the long term.

All data current as of December 6, 2016. Franklin Quotential® Portfolios is a registered trademark of Franklin Templeton Investments Corp.

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Franklin Templeton Investments Canada is a business name used by Franklin Templeton Investments Corp.



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